

# The Sales Force Effectiveness and Improvement Analysis™

100% Guaranteed to Be Actionable or You Don't Pay

Who's it worked for?

33,824 Companies

97,588 New Hires

2,170,541 Sales People

147 Countries

The Sales Force Effectiveness and Improvement Analysis™ (SEIA) is the most important thing you can do to improve sales force performance. It provides a scientific, objective evaluation of your sales force today and provides you an actionable roadmap for change.

When done correctly, at the right time, for the right reason, it will answer all the questions you can't answer about your team today.

- How many team members can make the transition to being a consultative seller?
- How many account managers can make the transition to be more proactive in growing sales rather than taking orders and putting out fires?
- What impact is sales management having on the sales organization?
- Have you been successful hiring high performers, and if not, what must change?
- Which underachievers can be saved and how to save them?
- Do our systems and processes support a high performing sales organization?
- Exactly how much more can your team sell and how long will it take to achieve?

Example:

Opportunity Identified to grow an additional \$44,619,000 in 30 months.

Opportunity Identified to sell an additional 107% in 36 months

Schedule A Call For A Quote

As a certified partner of Objective Management Group™, RevHeat delivers the answers to these questions with our Salesforce Effectiveness and Improvement Analysis™ (SEIA) to tell you exactly where your sales force talent is today and provide a roadmap to revenue improvement.

What does it cost?

# of Team Members	Price
Up to 10	\$7,500
up to 25	\$15,000
up to 50	\$25,000
up to 75	\$35,000
up to 100	\$45,000
100+	<a href="#">Schedule A Call For A Quote</a>

Frequently asked questions

- How long does it take from start to finish? 30 days
- How long will it take each team member? About 45 minutes
- How do I receive the information? We will present the findings to you in an Executive Readout Session, then provide full copies of all team and individual reports electronically along with a hard copy of the SEIA.

"Growing a company is a scientific repeatable process. Period!"

Ken Lundin, President, RevHeat

"I am blown away it exceeded my expectations.... I know this is going to help my team... Simply blown away by the level of data."

485% Sales Growth in 5 Years,  
Industry: Technology and Professional Services

106% Sales Growth in 2 Years,  
Industry: Distributor of Broadband Materials